



OPTEL Group and Körber Sign Global Partnership Agreement

Quebec, Canada / Hamburg, Germany, May 9, 2022 – OPTEL Group, a leading global provider of supply chain traceability systems, and the Business Area Pharma of the international technology group Körber have just announced a partnership agreement. Customers around the world will benefit from this mutual referral.

The agreement comes on the heels of OPTEL Group's acquisition of Körber's track-and-trace unit in January 2022. OPTEL Group will become Körber's preferred pharmaceutical track-and-trace solutions vendor, which will allow both companies to expand their packaging capabilities and full-stack solutions around the world. Integrated life science solution provider Körber will be OPTEL's preferred partner when it comes to pharmaceutical packaging. Customers around the globe will thus benefit from this tight-knit collaboration by gaining access to premium packaging and traceability solutions.

"This partnership agreement is a natural extension of our recent acquisition and our continued manufacturing of OPTEL's pharma track-and-trace technology stack.," explained Louis Roy, Founder and President at OPTEL Group while visiting OPTEL's newly acquired site in Feldkirchen, Germany. "With a shared commitment to developing leading-edge technologies and a global footprint that is second to none, OPTEL and Körber will offer customers the traceability and packaging solutions customers need to remain competitive and compliant in today's hypercompetitive markets."

Dr. Jürgen Krebs, Chief Technology Officer and Chief Operating Officer for Körber's Business Area Pharma, echoed Roy's sentiments. "It is the perfect fit for both companies. We believe that the value our businesses bring to the table will allow customers to elevate their compliance to the industry's strict regulatory and safety standards – all while giving them the equipment they need to boost operational intelligence and efficiency."

Since its founding in 1989, OPTEL Group has become the world's foremost provider of track-and-trace solutions to the pharmaceutical industry. It is uniquely positioned as the only global company with the ability to provide complete, full-stack supply chain traceability.

About Optel

OPTEL is a leading global provider of traceability systems whose goal is to use its innovative technologies to build a sustainable world through the Intelligent Supply Chain. OPTEL is the only company with the ability to offer complete end-to-end traceability, providing granular data at every step of the supply chain—from raw materials to the consumer and beyond. Founded in 1989, OPTEL is a Certified B Corporation headquartered in Canada, with facilities in Ireland, India and Brazil, as well as employees worldwide. For more information, visit optelgroup.com.

About Körber Business Area Pharma

At Business Area Pharma, we deliver the difference along the entire pharmaceutical value chain by offering a unique portfolio of integrated solutions. Based on in-depth experience spanning consulting, inspection, transport systems, packaging machines and materials, track and trace and software, we understand the challenges in pharmaceutical processes and regulation that our customers face day to day, from the beginning to the end of their production. For them, we deliver the difference to unlock the potential of global pharmaceutical and biotech manufacturing.

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